









# Location

Lagos Marina Hotels stands out for its privileged location, with a superb view over the Lagos Marina and the blue waters of the Atlantic.

The integration of the project in the surrounding space was designed to provide an architectural balance, standing out discreetly for its clean and refined lines. The good taste is also revealed in every detail, designed for the comfort and well-being of those who value an exclusive lifestyle.

LAGOS MARINA HOTELS 21 BY MERCAN PROPERTIES

Marina de Lagos



S. Roque Beach











### Lagos, a Unique Location

### "Algarve at its Best"

RUJECT

Best Destination





**Norld's** 

Leading

Beach

#### MARINA DE LAGOS

With 462 berths, the marina is awarded with the Euromarina Anchor Award, the European Blue Flag, the 5 Gold Anchor Award and 5 stars Blue Star Marina.



#### NEARBY BEACHES

Praia dos Estudantes, Praia Dona Ana, Praia do Camilo, Praia do Canavial, Praia de Porto de Mós, Praia da Luz, Praia de São Roque and many more.



#### LAGOS DOWNTOWN

The pedestrian area of the historic centre is one of the most pleasant in the Algarve, all surrounded by a vibrant artistic life and lots of entertainment and nightlife.



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#### CULTURE AND HISTORY

Airport

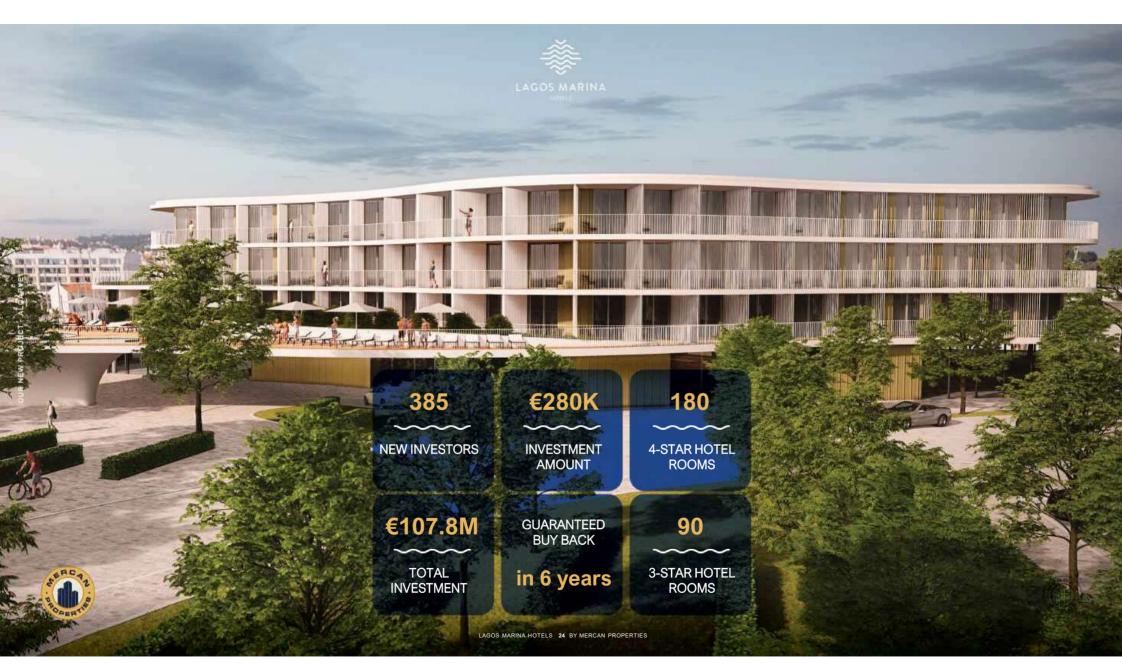
Slave Market, Lagos Castle, Ruins of the Old Town, Churches and Convents and many other points of interest tell the story of the city within a few metres.















# Project

ALGARVE

Lagos Marina Hotel is one property with 2 hotels included. The hotel presents itself with a concept that combines exclusivity with spaces designed for leisure time in a popular vacation destination for the whole family.

The sophisticated architecture gives more natural light to shared areas offering beautiful gardens, stunning ocean and marina views, bringing the natural beauty of Lagos and the ocean to every corner.

Much more than golden beaches and azure waters, the Algarve is a nuanced destination packed with history.







## 2 Hotels Main features

Swimming Pools Kitchenette Pool Bar Deck View Sunken Garden Restaurant Gym Car Parking Sea Views Private Terrace

S MARINA HOTELS 26 BY MERCAN PROPERTIE



## Outdoor Areas

AC

In every corner a visual surprise, no room for routine

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LAGOS MARINA

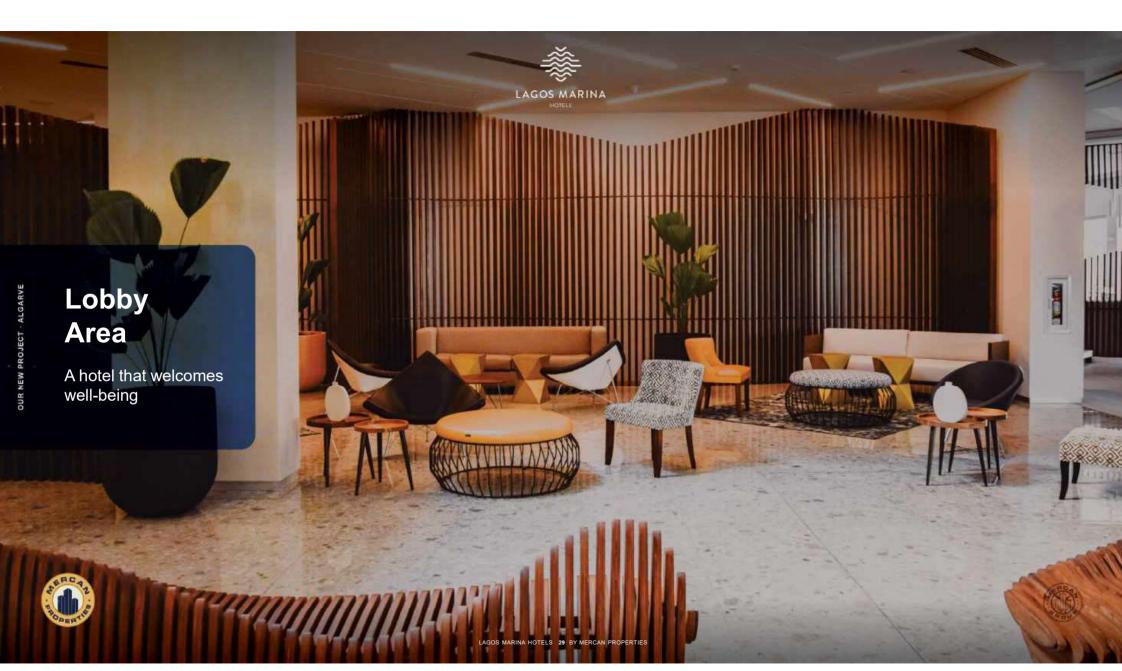
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LAGOS MARINA HOTELS 27 BY

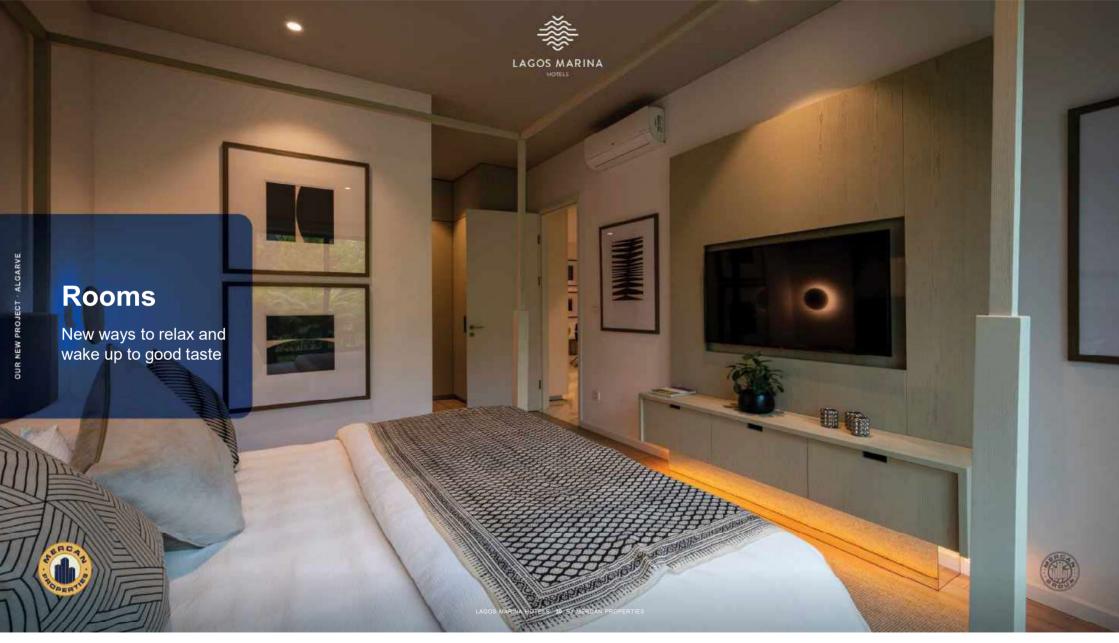
















LAGOS MARINA

INVEST €280K BECOME THE PROPERTY CO-OWNER THAT WILL INCLUDE:

LAGOS MARINA HOTELS 31 BY MERCAN

## 3-Star Hotel Key Numbers

GROSS FLOOR AREA 5.396M2 APARTHOTEL W/ KITCHENETTE 27 HOTEL ROOMS 63 NUMBER OF FLOORS 1, 2, & 4 PARKING PLACES 18 PLACES

## 4-Star Hotel Key Numbers

GROSS FLOOR AREA 11.300M2 HOTEL ROOMS 180 NUMBER OF FLOORS 4 PARKING PLACES 38 PLACES





# Investment Overview

CALL FOR INVESTORS 385 INVESTMENT AMOUNT 280.000€

TOTAL PROJECT COST 107.8M€

### SCOPE OF PROJECT

4 Star Hotel flagged by an International Brand
 3 Star Hotel flagged by an International Brand
 270 rooms (including 27 aparthotel rooms)

### **PROJECT BENEFITS**

#11.375K€ IMT Paid by Developer

24.150K€ VAT Paid by Developer

IMI exemption during construction period
7 Days Free Stay per year

### **PROJECT TIMELINE**

Call for investors: until July 2022
 Completion date: Summer 2024





GOS MARINA HOTELS 32 BY MERCAN PROPERTIES

HTT!!



# **Project Appraisal**

### €113.7M PROPERTY APPRAISAL

#### **Executive Summary**

The current equity appraisal report was prepared at the request of the company ExotikManeuver Lda, tax number 515289752, Rua Oliveira Monteiro, 289, 2° Porto [4050-443].

The right to be evaluated is the absolute right to own and control the land and any buildings on it in perpetuity, subject only to any subordinate interests and any statutory or legally applicable restrictions, of an income property to build, located in Lagos, in deactivated premises of IP Património SA, in the sixth year of its operation. The hotel will operate under the Hilton brand\*.

Bases on the purpose of the evaluation, the adopted base value was "Investment value", which is no more than the value of an asset to the owner or a prospective owner for individual investment or operational objectives. This assessment considers "ahm" management fees.

To estimate the value, the income approach was used.

The proposed value for the property, in the 6<sup>th</sup> year of operation, is of 113.744.000€ (one hundred and thirteen million, seven hundred and forty-four thousand euros).

It is recommended to read the "Assumptions" and "Special Assumptions" items.

The report is dated January 3, 2022.

The valuation date is December 14, 2021.

\*pending approval.









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